

Now Hiring Account Manager



ABOUT YOU:

A horticulturist who is organized, driven and a self starter with previous managerial experience. Must have a passion for plants, people and the planet. Like making a difference and having an impact. Focused on delivering client-centered landscaping and gardening solutions through effective collaboration, inspiration and vision.

ABOUT THIS POSITION:

Full-time position responsible for planning, directing and overseeing the financial success and overall quality of an assigned client portfolio. Leads and inspires our garden maintenance supervisors and crew members. Manage relations effectively through collaboration with our team to enhance our clients' gardens and overall experience. Serves as a Heidi's Lifestyle Gardens brand ambassador during all business and client interactions. Shares in the vision to create edible gardens, pollinator-friendly habitat and embraces sustainable gardening practices. Primary duties are split between client relations, sales, administration and leadership.

QUALIFICATIONS:

- Professional horticulture background and experience, must have knowledge of perennials, annuals, trees, shrubs, edibles, natives and pollinator plants
- Two or more years experience leading and motivating a team
- Proven managerial and leadership experience
- Two or more years sales and account management experience
- Excellent written and verbal communication skills
- Valid driver's license

BENEFITS:

- Workshops & training in horticulture & organizational development
- Annual education allowance
- Paid holidays & vacation
- IRA, production bonuses & commissions based on eligibility
- Company provided uniforms & surplus plant stock when available